

April 18, 2015

**Account Manager – eScrap
Schupan & Sons, Inc.
Kalamazoo, MI**

Schupan Industrial Recycling has earned a trusted name in the metals recycling business for 45 years. Schupan e-scrap provides electronics recycling, re-sale, or destruction.

- Complete cradle-to-grave solutions for the disposal of your obsolete electronics
- Skilled technicians that dismantle and prepare electronics for recycling
- Provides a revenue stream instead of an expense for disposal of most electronics
- Pick-up and drop-off services

The **Account Manager** will provide service to customers within defined territories through the process of buying and selling electronic scrap metals and other commodities.

DUTIES

Researches, develops and solicits new business, as required, and maintains current customer base

Provides excellent customer service to ensure strong customer relations and customer retention

Expands recycling programs for scrap dealers and provides in-house training for customers upon request

Quotes bids and negotiates contracts as directed, by the General Manager of eScrap to include the drafting of proposals

Represents the company at business and/or trade meetings, as required

QUALIFICATIONS

High school degree and a minimum of 5 years of experience in the eScrap business

The ideal candidate will have a strong existing customer base

For more information, or to apply now, you must go to the website below. Apply by June 2, 2015. Please do not email your resume to us as we only accept applications through our website.

<http://schupan.iapplicants.com/ViewJob-673445.html?jb=13>