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www.htassets.com

HiTech Assets, LLC is a leading provider of IT asset disposition services. Headquartered in Oklahoma City, OK, we are the chosen provider of ITAD and liquidation services for enterprises including Fortune 500 companies, major universities and computer leasing companies.

We are recruiting a Director, Product Sales and Remarketing. Market competitive compensation commensurate with experience.

Director, Product Sales and Remarketing

Responsibilities:

- Develop and manage team of sales people across channels
- Manage wholesale, dealer, retail, and internet sales channels and expand and diversify those channels
- Oversee strategy, pricing, and margins by channel
- Develop enhanced product offerings to increase margins
- Establish team and individual goals and facilitate achievement
- Work cross-functionally with other managers to optimize process and margins

Qualifications:

- Bachelor's degree
- 4 years' successful experience in selling IT products
- Experience leading a sales team
- Experience marketing and selling products through wholesale and online channels
- Strong Excel and online skills
- Strong customer service skills
- Excellent communication and problem-solving skills
- Prefer thorough understanding of secondary markets for used IT products
- Online marketing background a plus (SEM/SEO/ecommerce)

Interested? Please forward your resume to HR@HTAssets.com or

HiTech Assets
Attn.: Human Resources
401 N. Portland Ave.
Oklahoma City, OK 73107

HiTech Assets, LLC. provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, HiTech Assets, LLC. complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.