

Mr. Joseph B Shaw
Recycling Coordinator
Sustainability Programs Unit
AX Department of Environmental Quality
1110 W. Washington Street
Phoenix, AZ 85007

November 12, 2014

Dear Joseph:

Thank you for your reply on November 10, 2014 concerning available funding for industrial recycling in Arizona. To address your question as to my background and experience, in addition to the resume I have attached, I would like to address my approach to industrial recycling for the past 35 plus years.

In 1980, I started Reliable Industries, a company which bought and sold new, used and reconditioned steel, fiber and plastic drums. From there, in the mid 80s, I purchased two distributors of new and used corrugated and Gaylord boxes.

In addition to selling boxes and drums and before industrial recycling was popular, I became involved in plastic recycling. For example, a company by the name of Kerr Inc used to send their plastic scrap to the landfill. In one year's time, I was able to take 450,000 pounds of plastic scrap and recycle it.

Recycling became Reliable Industries' option for industrial byproducts that were not suitable for reuse and could only be recycled. In addition to plastic scrap, I have handled a variety of products while working in the industrial recycling field, such as corrugated scrap, steel, fiber and plastic drums, fabric and fish oil. For a preview of my previous company, Reliable Industries, you can view the website at www.relbox.com.

My general approach to recycling committees in Fortune 500 companies and for individuals in smaller companies is to first evaluate what programs are in place for recycling. Then, during a tour of the plant, I determine what other materials could be extracted from their waste stream to obtain as close to zero waste as possible. Lastly, I share my thoughts with the company on how recycling certain items will reduce their waste cost and increase their revenue.

Sincerely,

Stanley Miller

Stanley Miller

717-475-8384
lazydog598@aol.com

598 Stonehenge Dr.
Lititz, PA 17543

Objective:

I want to become a team member in an organization where I can contribute my strengths and motivation and utilize my education and experiences. I am detail oriented, communicate well and proficient at multi-tasking.

Education:

Pennsylvania State University

- Bachelor of Science in Accounting May 1967
- CPA 1971

Experience:

Reliable Industries, Inc

1980-2013

Owner (business sold August 2013)

- Started business in 1980 as a used steel drum container business. The business grew to a recycling and reuse business to include the recycling of cardboard, paper, plastic, and fabric and included the distribution of new and used industrial containers including corrugated boxes and steel, fiber and plastic drums and containers.
- Duties included management of employees, accounting and finance department, sales and transportation staffs.

Samuel Miller and Son Inc

1971-1980

Manager

- Managed a steel drum reconditioning facility; including plant and office management.

Price Waterhouse and Co

1967-1972

Accountant

- Worked in the audit and tax departments.

Skills:

Leadership, sales, telephone, email and related business activities

Activities:

Board Member Association of Container Reconditioners

Member of the Association of Corrugated Converters

Member Society of Plastic Engineers

References:

Available upon request