

Consolidated Container Company is seeking an experienced **Scrap Buyer for our Fontana, Ca. facility.**

The Scrap Buyer/Trader Roles and Responsibilities:

Ensure compliance with corporate and plant safety standards and with applicable laws and regulations issued by regulatory agencies.

- Develop and implement a strategy to profitably grow supply and brokerage volumes within the Southwest region.
- Build long-term relationships with suppliers to develop growth opportunities.
- Develop a complete understanding of the competitive landscape for recycling buyers in the Southwest region.
- Work with the Supply and Trading team to provide regional market data to help secure long term opportunities and contracts.
- Develop regional business plan to cultivate new business opportunities.
- Demonstrate economic and critical thinking skills for application to the purchasing and sales process.
- Provide excellent customer focus to result in client satisfaction.
- Maintain a sense of urgency to cultivate and close deals.
- Conduct all affairs lawfully and with integrity.

Basic Qualifications

Bachelor's degree or higher

- Negotiation experience
- Knowledge of recyclables in various industries
- Minimum of 7 years of experience in sales/ purchasing of recyclables
- Minimum of 5 years of experience with new business development
- Proficient with Microsoft Office

Our Competitive and Comprehensive Benefits include:

- Medical Plan
- Dental Plan
- Vision plan
- Education Reimbursement
- 401k Savings Plan Required experience:
- Job Type: Full-time
- Scrap Buyer/Trader: 1 year
- Required education:
- Bachelor's