

JOB DESCRIPTION

AMI Trading (USA) Inc., a company with over 50 years experience in metals trading, is looking for a qualified and competent candidate to head the sales and marketing of its Plastic Scrap Division. Candidate must have direct sales contacts for plastic scrap worldwide and knowledge of primary plastic.

JOB RESPONSIBILITIES

The Plastic Sales and Marketing representative will play a key role in the development of AMI's plastic scrap division. Applicant must be able to work independently and be in direct contact with company owners.

Responsibilities include but are not limited to the following:

- Work hand in hand with company officers, traders and sales and marketing team to develop the sale of all types of Recycled Plastics worldwide.
- Candidate must be at the cutting edge of new recycling possibilities and be able to work with existing suppliers to upgrade the quality for end consumers.
- Continuously researching new prospects and opening new sales accounts.
- Work with AMI's existing scrap metal suppliers to educate and develop new streams of plastic scrap.
- Attend worldwide trade shows associated with Plastic Recycling.

JOB REQUIREMENTS

- Plastic trading and Plastic recycling sales experience required
- Spanish speaking is a plus
- Professional presence and demeanor
- Excellent time management, communication and interpersonal skills required
- Self starter with strong business development track record

Please send resumes and inquiries to Luis Mier at lmier@amitrading or contact Mr. Mier at 305-704-3519